

JUDITH A. HALL

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Education: 1967 B.A. Harvard College (History)
1976 Ph.D. Harvard University, Department of
Psychology and Social Relations (Social
Psychology)

Postdoctoral Training: Research Fellowship

1980-1982 Fellow, Interdisciplinary Programs in Health, Harvard School
of Public Health

Academic Appointments

1976-1980 Assistant Professor, Department of Psychology,
The Johns Hopkins University
1980-1983 Lecturer, Department of Psychology and Social Relations,
Harvard University
1983-1985 Lecturer, Department of Behavioral Sciences, Harvard School
of Public Health
1984-1985 Lecturer, Department of Psychology, Tufts University
1984-1986 Assistant Professor, Department of Social Medicine and
Health Policy, Harvard Medical School
1986-1991 Lecturer, Department of Social Medicine and Health Policy,
Harvard Medical School
1986-1989 Assistant Professor, Department of Psychology, Northeastern
University
1989-1992 Associate Professor, Department of Psychology, Northeastern
University
1992-2011 Professor, Department of Psychology, Northeastern
University
2011- University Distinguished Professor of Psychology,
Northeastern University
2020- University Distinguished Professor of Psychology Emerita,
Northeastern University

Awards and Honors

- 1972-1975 National Science Foundation Graduate Fellowship
1983- Fellow, American Psychological Association (Divisions 8, 35, and 38)
1990- Fellow, American Psychological Society
1997-2000 Distinguished Professor, College of Arts & Sciences, Northeastern University
2009- Fellow, Society of Experimental Social Psychology
2006-2014 “Highly Cited” by ISI Thomson “Highly Cited” Website (isihighlycited.com), in category “Social Sciences, General” (among top 300 or so authors internationally)
2011- University Distinguished Professor, Northeastern University
2017 Career Contribution Award, Society for Personality and Social Psychology
2021 h-index (calculated by Google Scholar, August 2024): 106

Editor in Chief

- 1992-1996 *Journal of Nonverbal Behavior*
1999-2002 *Patient Education and Counseling*
2021-2023 *Character & Context* (SPSP Blog)

Associate Editor

- 2004- *Journal of Nonverbal Behavior*

Editorial Boards

- 1979-1984 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*
1987-1989 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*
1980-1983 *Social Psychology Quarterly*
1985-1986 *Journal of Personality and Social Psychology: Personality Processes and Individual Differences*
1986-1988 *Review of Personality and Social Psychology*
1988-1991 *Journal of Nonverbal Behavior*
1989-1990 *Communication Monographs*
1994-1998 *Women’s Health: Research on Gender, Behavior, and Policy*
1996-1998 *International Journal of Psychiatry in Medicine*
1997-2004 *Journal of Nonverbal Behavior*
2004-2010 *Emotion*
2006- 2012 *Social Issues and Policy Review*

2008-2014 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*

2009-2010 *Psychological Science*

2012-2014 *Journal of Personality and Social Psychology: Attitudes and Social Cognition*

2018- *Journal of Social Psychology*

Major Research Interests

1. Social-personality psychology
2. Nonverbal behavior (group and individual differences)
3. Social psychology of medical care; health communication
4. Gender differences and gender roles

Bibliography follows, in two sections:

Part I: Social Psychology

Part II: Health Services, Health Psychology, and Medical Care

NOTE: This c.v. does not list research support, conference presentations and posters, invited talks, submitted articles, works in progress, blog pieces, or agencies or journals for which ad hoc reviewing is done.

Bibliography
PART I: Social Psychology

NOTE: Publications in health services, health psychology, and medical care are listed in PART II. J. A. Hall was named J. H. Koivumaki from 1966 to 1975.

Articles: Social Psychology

1. Scherer, K. R., Koivumaki, J., and Rosenthal, R. (1972). Minimal cues in the vocal communication of affect: Judging emotions from content-masked speech. *Journal of Psycholinguistic Research*, 1, 269-285.
2. Scherer, K. R., Rosenthal, R., and Koivumaki, J. (1972). Mediating interpersonal expectancies via vocal cues: Differential speech intensity as a means of social influence. *European Journal of Social Psychology*, 2, 163-176.
3. Uno, Y., Koivumaki, J. H., and Rosenthal, R. (1972). Unintended experimenter behavior as evaluated by Japanese and American observers. *Journal of Social Psychology*, 88, 91-106.
4. Koivumaki, J. H. (Winter 1975). "Body language taught here": Critique of popular books on nonverbal communication. *Journal of Communication*, 25, 26-30.
5. Zuckerman, M., Lipets, M. S., Koivumaki, J. H., & Rosenthal, R. (1975). Encoding and decoding nonverbal cues of emotion. *Journal of Personality and Social Psychology*, 32, 1068-1076.
6. Taylor, S. E., & Koivumaki, J. H. (1976). The perception of self and others: Acquaintanceship, affect, and actor-observer differences. *Journal of Personality and Social Psychology*, 33, 403-408.
7. Hall, J. A., & Taylor, S. E. (1976). When love is blind: Maintaining idealized images of one's spouse. *Human Relations*, 29, 751-61.
8. Zuckerman, M., Hall, J. A., DeFrank, R. S., & Rosenthal, R. (1976). Encoding and decoding of spontaneous and posed facial expressions. *Journal of Personality and Social Psychology*, 34, 966-77.
9. Scherer, K. R., Scherer, U., Hall, J. A., & Rosenthal, R. (1977). Differential attribution of personality based on multi-channel presentation of verbal and nonverbal cues. *Psychological Research*, 39, 221-47.
10. Hall, J. A., Rosenthal, R., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1977). Nonverbal skills in the classroom. *Theory Into Practice*, 16, 162-66.

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11. Rosenthal, R., Hall, J. A., & Zuckerman, M. (1978). The relative equivalence of encoders in studies of nonverbal encoding and decoding. *Environmental Psychology and Nonverbal Behavior*, 2, 161-66.
12. Zuckerman, M., DeFrank, R. S., Hall, J. A., & Rosenthal, R. (1978). Accuracy of nonverbal communication as determinant of interpersonal expectancy effects. *Environmental Psychology and Nonverbal Behavior*, 2, 206-14.
13. Thomas, C., Hall, J. A., Miller, F. D., Dewhirst, J. R., Fine, G. A., Taylor, M., & Rosnow, R. (1979). Evaluation apprehension, social desirability, and the interpretation of test correlations. *Social Behavior and Personality*, 7, 193-7.
14. DiMatteo, M. R., & Hall, J. A. (1979). Nonverbal decoding skill and attention to nonverbal cues: A research note. *Environmental Psychology and Nonverbal Behavior*, 3, 188-92.
15. Zuckerman, M., DeFrank, R. S., Hall, J. A., Larrance, D. T., & Rosenthal, R. (1979). Facial and vocal cues of deception and honesty. *Journal of Experimental Social Psychology*, 15, 378-96.
16. Zuckerman, M., Larrance, D. T., Hall, J. A., DeFrank, R. S., & Rosenthal, R. (1979). Posed and spontaneous decoding and encoding of facial and vocal cues of emotion. *Journal of Personality*, 47, 712-33.
17. Hall, J. A. (1980). Voice tone and persuasion. *Journal of Personality and Social Psychology*, 38, 924-34.
18. Hall, J. A., & Halberstadt, A. G. (1980). Masculinity and femininity in children: Development of the Children's Personal Attributes Questionnaire. *Developmental Psychology*, 16, 270-80.
19. Hall, J. A. (1980). Gender differences in sending and judging nonverbal emotional cues. *Evaluation in Education*, 4, 71-2.
20. Halberstadt, A. G., & Hall, J. A. (1980). Who's getting the message? Children's nonverbal skill and their evaluation by teachers. *Developmental Psychology*, 16, 564-73.
21. Hall, J. A., & Halberstadt, A. G. (1981). Sex roles and nonverbal communication skills. *Sex Roles*, 7, 273-87.

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22. Rosenthal, R., & Hall, J. A. (1981). Critical values of Z for combining independent probabilities. *Replications in Social Psychology, 1*, 1-6.
23. Hall, J. A., & Braunwald, K. G. (1981). Gender cues in conversations. *Journal of Personality and Social Psychology, 40*, 99-110.
24. Hall, J. A., Braunwald, K. G., & Mroz, B. J. (1982). Gender, affect, and influence in a teaching situation. *Journal of Personality and Social Psychology, 43*, 270-80.
25. Taylor, M. C., & Hall, J. A. (1982). Psychological androgyny: Theories, methods, and conclusions. *Psychological Bulletin, 92*, 347-66.
26. Hall, J. A., Mroz, B. J., & Braunwald, K. G. (1983). Expression of affect and locus of control. *Journal of Personality and Social Psychology, 45*, 156-162.
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33. Hall, J. A., & Rosenthal, R. (1991). Testing for moderator variables in meta-analysis: Issues and methods. *Communication Monographs, 58*, 437-448.
34. Hall, J. A., & Halberstadt, A. G. (1994). "Subordination" and sensitivity to nonverbal cues: A study of married working women. *Sex Roles, 31*, 149-165.
35. Briton, N. J., & Hall, J. A. (1995). Gender-based expectancies and observer judgments of smiling. *Journal of Nonverbal Behavior, 19*, 49-65.

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37. Hall, J. A., & Rosenthal, R. (1995). Interpreting and evaluating meta-analysis. *Evaluation & the Health Professions, 18*, 393-407.
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42. Hall, J. A., & Carter, J. D. (1999). Gender-stereotype accuracy as an individual difference. *Journal of Personality and Social Psychology, 77*, 350-359.
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53. Schmid Mast, M., Hall, J. A., Murphy, N. A., & Colvin, C. R. (2003). Judging assertiveness. *Facta Universitatis*, 2, 731-744.
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55. Hall, J. A., & Matsumoto, D. (2004). Sex differences in judgments of multiple emotions from facial expressions. *Emotion*, 4, 201-206.
56. Schmid Mast, M., & Hall, J. A. (2004). Who is the boss and who is not? Accuracy of judging status. *Journal of Nonverbal Behavior*, 28, 145-165.
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60. Hall, J. A., Coats, E. J., & Smith LeBeau, L. (2005). Nonverbal behavior and the vertical dimension of social relations: A meta-analysis. *Psychological Bulletin*, 131, 898-924.
61. Hall, J. A. (2006). Nonverbal behavior, status, and gender: How do we understand their relations? *Psychology of Women Quarterly*, 30, 384-391.

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62. Schmid Mast, M., & Hall, J. A. (2006). Women's advantage at remembering others' appearance: A systematic look at the why and when of a gender difference. *Personality and Social Psychology Bulletin*, *32*, 353-364.
63. Schmid Mast, M., Hall, J. A., & Ickes, W. (2006). Inferring power-relevant thoughts and feelings in others: A signal detection analysis. *European Journal of Social Psychology*, *36*, 469-478.
64. Hall, J. A., Murphy, N. A., & Carney, D. R. (2006). On the varieties of asymmetrical dependency: Feelings, motives, behavior, and accuracy in a dyadic interaction. *European Journal of Social Psychology*, *36*, 583-599.
65. Carter, J. D., Hall, J. A., Carney, D. R., & Rosip, J. C. (2006). Individual differences in the acceptance of stereotyping. *Journal of Research in Personality*, *40*, 1103-1118.
66. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2006). Recall of nonverbal cues: Exploring a new definition of interpersonal sensitivity. *Journal of Nonverbal Behavior*, *30*, 141-155.
67. Carney, D. R., Colvin, C. R., & Hall, J. A. (2007). A thin-slice approach to accuracy of first impressions. *Journal of Research in Personality*, *41*, 1054-1072.
68. Hall, J. A., & Schmid Mast, M. (2007). Sources of accuracy in the empathic accuracy paradigm. *Emotion*, *7*, 438-446.
69. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2007). Nonverbal self-accuracy in interpersonal interaction. *Personality and Social Psychology Bulletin*, *33*, 1675-1685.
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72. Schmid Mast, M., Hall, J. A., & Schmid, P. C. (2010). Wanting to be boss and wanting to be subordinate: Effects on performance motivation. *Journal of Applied Social Psychology*, *40*, 458-472.
73. Andrzejewski, S. A., Hall, J. A., & Salib, E. R. (2009). Anti-Semitism and identification of Jewish group membership from photographs. *Journal of Nonverbal Behavior*

Articles: Social Psychology (continued)

Behavior, 33, 47-58.

74. Hall, J. A., Andrzejewski, S. A., Murphy, N. A., Schmid Mast, M., & Feinstein, B. (2008). Accuracy of judging others' traits and states: Comparing mean levels across tests. *Journal of Research in Personality*, 42, 1476-1489.
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76. Hall, J. A., Blanch, D. C., Horgan, T. G., Murphy, N. A., Rosip, J. C., & Schmid Mast, M. (2009). Motivation and interpersonal sensitivity: Does it matter how hard you try? *Motivation and Emotion*, 33, 291-302.
77. Schmid Mast, M., Jonas, K., & Hall, J. A. (2009). Give a person power and he or she will show interpersonal sensitivity: The phenomenon and its why and when. *Journal of Personality and Social Psychology*, 97, 835-850.
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79. Murphy, N. A., & Hall, J. A. (2011). Intelligence and nonverbal sensitivity: A meta-analysis. *Intelligence*, 39, 54-63.
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81. Hall, J. A., & Colvin, C. R. (2011). On making a thriving field even better: Acknowledging the past and looking to the future. *Psychological Inquiry*, 22, 193-199.
82. Gunnery, S. D., Hall, J. A., & Ruben, M. A. (2012). The deliberate Duchenne smile: Individual differences in expressive control. *Journal of Nonverbal Behavior*, 37, 29-41.
83. Zuckerman, M., Silberman, J., & Hall, J. A. (2013). The relation between intelligence and religiosity: A meta-analysis and some proposed explanations. *Personality and Social Psychology Review*, 17, 325-354.
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85. Hall, J. A., Verghis, P., Stockton, W., & Goh, J. X. (2014). It takes just 120 seconds: Predicting satisfaction in technical support calls. *Psychology and Marketing, 31*, 500-508.
86. Ruben, M. A., Hill, K. M., & Hall, J. A. (2014). How women's sexual orientation guides accuracy of interpersonal judgements of other women. *Cognition & Emotion, 28*, 1512-1521.
87. Hall, J. A., Schmid Mast, M., & Latu, I. (2015). The vertical dimension of social relations and accurate interpersonal perception: A meta-analysis. *Journal of Nonverbal Behavior, 39*, 131-163.
88. Ruben, M. A., Hall, J. A., & Schmid Mast, M. (2015). Smiling in a job interview: When less is more. *Journal of Social Psychology, 155*, 107-126.
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92. Goh, J. X., Rad, A., & Hall, J. A. (2017). Bias and accuracy in judging sexism in mixed-gender social interactions. *Group Processes and Interpersonal Relations, 20*, 850-866.
93. Murphy, N. A., Schmid Mast, M., & Hall, J. A. (2016). Nonverbal self-accuracy: Individual differences in knowing one's own social interaction behavior. *Personality and Individual Differences, 101*, 30-34.
94. Zuckerman, M., Li, C., & Hall, J. A. (2016). When men and women differ in self-esteem and when they don't: A meta-analysis. *Journal of Research in Personality, 64*, 34-51.
95. Goh, J. X., Hall, J. A., & Rosenthal, R. (2016). Mini meta-analysis of your own studies: Some arguments on why and a primer on how. *Social and Personality Psychology Compass, 10*, 535-549.

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97. Hall, J. A., Gunnery, S. D., Letzring, T., Carney, D. R., & Colvin, C. R. (2017). Accuracy of judging affect and accuracy of judging personality: How and when are they related? *Journal of Personality, 85*, 583-592.
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99. Hall, J. A., Back, M. D., Nestler, S., Frauendorfer, D., Schmid Mast, M., & Ruben, M. A. (2018). How do different ways of measuring individual differences in zero-acquaintance personality judgment accuracy correlate with each other? *Journal of Personality, 86*, 220-232.
100. Schlegel, K., Vicaria, I., Isaacowitz, D., & Hall, J. A. (2017). Effectiveness of a short audiovisual emotion recognition training program in adults. *Motivation and Emotion, 41*, 646-660.
101. Hall, J. A., & Goh, J. X. (2017). Studying stereotype accuracy from an integrative social-personality perspective. *Social and Personality Psychology Compass, 11*, 1-10.
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103. Schmid Mast, M., & Hall, J. A. (2018). The impact of interpersonal accuracy for behavioral outcomes. *Current Directions in Psychological Science, 27*, 309-314.
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105. Hall, J. A., Horgan, T. G., & Murphy, N. A. (2019). Nonverbal communication. *Annual Review of Psychology, 70*, 271-294.
106. Johnson, K. E., & Hall, J. A. (2018). Validity of self-reported conflict handling preferences and the role of self-enhancement. *International Journal of Conflict Management, 29*, 543-563.

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107. Hall, J. A., & Rosenthal, R. (2018). Choosing between random effects models in meta-analysis: Units of analysis and the generalizability of obtained results. *Social and Personality Psychology Compass*, 12(10), article e12414.
108. Murphy, N. A., Hall, J. A., Ruben, M. A., Frauendorfer, D., Schmid Mast, M., Johnson, K. E., & Nguyen, L. (2019). Predictive validity of thin-slice nonverbal behavior from social interactions. *Personality and Social Psychology Bulletin*, 45, 983-993.
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113. Zuckerman, M., Li, C., Lin, S., & Hall, J. A. (2020). The negative intelligence-religiosity relation: New and confirming evidence. *Personality and Social Psychology Bulletin*, 46, 856-868.
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116. Hall, J. A., Schwartz, R., & Duong, F. (2021). How do laypeople define empathy? *Journal of Social Psychology*, 161(1), 5-24.
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Articles: Social Psychology (continued)

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120. Hall, J. A., & Schwartz, R. (2022). Empathy, an important but problematic concept. *Journal of Social Psychology, 162*(1), 1-6.
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NOTE: This c.v. does not list research support, conference presentations and posters, invited talks, submitted articles, works in progress, blog pieces, or agencies or journals for which ad hoc reviewing is done.